

**MONEY MATTERS FINANCIAL SERVICES LIMITED**  
**REGD. OFFICE : 1-B, Court Chambers, 35, Sir Vithaldas Thackersey Marg, New Marine Lines, Mumbai - 400020**  
**CONSOLIDATED AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31/03/2012**

PART I

(Rs. in lakhs)

	QUARTER ENDED			YEAR ENDED	
	31-Mar-2012 Audited	31-Dec-2011 Reviewed	31-Mar-2011 Audited	31-Mar-2012 Audited	31-Mar-2011 Audited
<b>1. Income From Operations</b>					
(a) Net Sales/Income from Operations	19,843.78	14,493.40	15,646.30	58,207.06	48,388.78
(b) Other Operating Income	141.81	483.67	34.33	1,296.27	595.75
<b>Total Income From Operations (Net)</b>	<b>19,985.59</b>	<b>14,977.07</b>	<b>15,680.63</b>	<b>59,503.33</b>	<b>48,984.53</b>
<b>2. Expenses</b>					
(a) Purchases of Traded Goods	25,612.00	4,396.55	25,985.43	45,650.18	44,967.60
(b) Changes in Inventories of Traded Goods	(8,377.99)	7,547.36	(10,887.05)	4,466.06	(12,679.95)
(c) Employee Benefits Expense	493.34	501.21	271.74	1,972.66	1,842.90
(d) Depreciation & Amortization Expense	35.82	34.32	35.27	129.26	103.11
(e) Other Expenses	155.61	665.79	551.77	1,295.53	1,916.16
<b>Total Expenses</b>	<b>17,918.77</b>	<b>13,145.23</b>	<b>15,957.16</b>	<b>53,513.70</b>	<b>36,149.82</b>
3. Profit / (Loss) from Operations before Other Income, Finance Cost & Exceptional Items (1-2)	2,066.82	1,831.84	(276.53)	5,989.63	12,834.71
4. Other Income	0.66	0.43	-	73.09	-
5. Profit / (Loss) from ordinary activities before Finance Costs & Exceptional Items (3+4)	2,067.47	1,832.26	(276.53)	6,062.73	12,834.71
6. Finance Costs	6.72	9.17	-	25.03	11.25
7. Profit/ (Loss) from ordinary activities after Finance Costs but before Exceptional Items (5-6)	2,060.76	1,823.09	(276.53)	6,037.70	12,823.46
8. Exceptional Items	(7.01)	-	(72.31)	(7.01)	(72.31)
9. Profit/ (Loss) from Ordinary Activities before tax (7+8)	2,053.75	1,823.09	(348.84)	6,030.69	12,751.15
10. Tax expense					
(a) Current Tax	664.01	631.73	(138.09)	1,945.47	4,068.51
(b) Deferred Tax	35.76	(30.17)	0.92	0.81	(3.39)
(c) Income Tax Adjustments	(0.19)	-	(0.05)	(0.19)	(0.05)
11. Net Profit/ (Loss) from Ordinary Activities after tax (9-10)	1,354.17	1,221.53	(211.62)	4,084.60	8,686.08
12. Extraordinary Item (net of tax expense)	-	-	-	-	-
13. Net Profit/ (Loss) for the period (11-12)	1,354.17	1,221.53	(211.62)	4,084.60	8,686.08
14. Share of Profit/ (Loss) of associates	-	-	-	-	-
15. Minority Interest	-	-	-	-	-
16. Net Profit/ (Loss) after taxes, minority interests & share of profit of associates	1,354.17	1,221.53	(211.62)	4,084.60	8,686.08
17. Paid-up equity share capital (Face Value of Rs. 10 per Share )	3,488.76	3,487.92	3,486.85	3,488.76	3,486.85
18. Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	79,397.59	75,832.66
19. i) Earnings Per Share (EPS) (Before extra ordinary item) (Rs.)					
(a) Basic	3.89	3.50	(0.40)	11.73	28.33
(b) diluted	3.80	3.42	(0.36)	11.46	24.87
Nominal value of Share (Rs.)	10.00	10.00	10.00	10.00	10.00
ii) Earnings Per Share (EPS) (After extra ordinary item) (Rs.)					
(a) Basic	3.88	3.50	(0.61)	11.71	28.10
(b) diluted	3.79	3.42	(0.54)	11.44	24.67
Nominal value of Share (Rs.)	10.00	10.00	10.00	10.00	10.00

PART II

**A. PARTICULARS OF SHAREHOLDING**

1. Public shareholding					
- Number of shares	13,980,027	13,971,626	15,687,311	13,980,027	15,687,311
- Percentage of shareholding	40.07%	40.06%	44.99%	40.07%	44.99%
2. Promoters and Promoter Group Shareholding					
a) Pledged / Encumbered					
- Number of shares	-	-	-	-	-
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-
- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-
b) Non - encumbered					
- Number of shares	20,907,532	20,907,532	19,181,147	20,907,532	19,181,147
- Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	100%	100%	100%	100%	100%
- Percentage of shares (as a % of the total share capital of the company)	59.93%	59.94%	55.01%	59.93%	55.01%

**B. INVESTOR COMPLAINTS**

3 months ended 31-Mar-2012

Pending at the beginning of the quarter	NIL
Received during the quarter	NIL
Disposed during the quarter	NIL
Remaining unresolved at the end of the quarter	NIL

**MONEY MATTERS FINANCIAL SERVICES LIMITED**

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**Notes :**

1. The Consolidated and Standalone results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on May 19, 2012.
2. The Consolidated Financial Results include the audited results of the subsidiaries of the Company. The Consolidated financial statements are prepared in accordance with the principles and procedures for the preparation and presentation of Consolidated Accounts as set out in the Accounting Standards (AS 21) notified by the Companies (Accounting Standards) Rules, 2006. The financial statements of the parent company and its subsidiaries have been combined on a line-by-line basis by adding together the book values of like items of assets, liabilities, income and expenses, after eliminating intra-group balances, transactions and resulting unrealized gains / losses. The consolidated financial statements are prepared by applying uniform accounting policies.
3. The 3rd (third) warrant conversion period in relation to 37,34,487 outstanding warrants of the Company commenced from 27th December, 2011 and ended on 26th March, 2012. Warrant Conversion price was fixed at Rs. 77.54 (including premium of Rs. 67.54). Warrant holders holding 8401 warrants opted for conversion to equity shares and the Company received an amount of Rs. 651413.54 from the warrant holders who have exercised their option to convert warrants into Equity Shares. The shares were allotted on 30/3/2012. The amount received has not been utilized for any purpose as at the end of the year. As on the end of the year 37,26,086 Warrants are outstanding.
4. Figures of the last quarter are the balancing figures between audited figures in respect of the financial year and the year to date figures upto the third quarter of the current financial year .
5. The Board of Directors of the Company at its meeting held on May 19th, 2012 has recommended Final Dividend of Rs.1/- per share (10%) for the Financial Year 2011-12 subject to the approval of the Shareholders.
6. During the year the Company has issued 10,700 Equity Shares to its employees under the Employees Stock Option Scheme 2009.
7. The figures for the previous periods have been re-grouped/ re-classified, wherever necessary.

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**STATEMENT OF ASSETS & LIABILITIES (CONSOLIDATED)**

(Rs. in lakhs)

	AS AT	
	31-Mar-2012 (AUDITED)	31-Mar-2011 (AUDITED)
<b>A. EQUITY AND LIABILITIES</b>		
<b>1. Shareholders' Fund:</b>		
a) Share Capital	3,488.76	3,486.85
b) Reserves and Surplus	79,397.59	75,832.66
c) Money received against share warrants	-	-
<b>Sub- total - Shareholders funds</b>	<b>82,886.35</b>	<b>79,319.51</b>
<b>2. Share application money pending allotment</b>		
<b>3. Minority Interest</b>		
<b>4. Non-Current Liabilities</b>		
a) Long Term Borrowings	-	-
b) Deferred Tax Liabilities (Net)	-	-
c) Other Long Term Liabilities	-	-
d) Long Term Provisions	18.22	16.37
<b>Sub- Total - Non-Current Liabilities</b>	<b>18.22</b>	<b>16.37</b>
<b>5. Current Liabilities</b>		
a) Short Term Borrowings	-	3,440.37
b) Trade Payables	5.77	2.63
c) Other Current Liabilities	168.90	49.07
d) Short Term Provisions	1,343.09	397.36
<b>Sub- Total - Current Liabilities</b>	<b>1,517.77</b>	<b>3,889.43</b>
<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>84,422.34</b>	<b>83,225.31</b>
<b>B. ASSETS</b>		
<b>1. Non Current Assets</b>		
a) Fixed Assets	500.97	491.09
b) Goodwill on consolidation	-	-
c) Non Current Investments	5,215.49	5,216.49
d) Deferred Tax Assets (Net)	9.86	10.67
e) Long Term Loans and Advances	21,039.05	5,843.00
f) Other Non-Current Assets	879.46	3,006.81
<b>Sub- Total - Non-Current Assets</b>	<b>27,645.82</b>	<b>14,568.06</b>
<b>2. Current Assets</b>		
a) Current Investments	-	4,000.00
b) Inventories	20,315.15	24,781.21
c) Trade Receivables	380.37	504.70
d) Cash and Cash Equivalents	17,631.34	31,067.85
e) Short Term Loans and Advances	18,110.10	7,714.50
f) Other Current Assets	339.56	588.98
<b>Sub- Total - Current Assets</b>	<b>56,776.51</b>	<b>68,657.24</b>
<b>TOTAL - ASSETS</b>	<b>84,422.34</b>	<b>83,225.31</b>

**CONSOLIDATED AUDITED SEGMENT RESULTS FOR THE YEAR ENDED 31/03/2012**

SEGMENT REPORTING PARTICULARS	QUARTER ENDED			YEAR ENDED	
	31-Mar-2012 Audited	31-Dec-2011 Reviewed	31-Mar-2011 Audited	31-Mar-2012 Audited	31-Mar-2011 Audited
1. Segment Revenue including other income					
(a) Advisory Services	4.97	46.17	(619.89)	276.95	13,173.24
(b) Stock broking	-	-	(36.96)	-	225.38
(c) Trading in Debt & Securities	17,648.93	12,367.79	15,297.59	51,569.01	33,058.63
(d) Financing Activity	2,332.35	2,563.54	1,039.89	7,658.97	2,527.28
(e) Unallocated	-	-	-	71.50	-
Income from Operations, other operating Income & Other Income	19,986.25	14,977.50	15,680.63	59,576.43	48,984.53
2. Segment Results Profit / (Loss) before tax and interest					
(a) Advisory Services	(15.52)	(195.72)	(538.61)	(490.51)	10,591.53
(b) Stock broking	(33.45)	(49.51)	(212.47)	(172.35)	(208.67)
(c) Trading in Debt & Securities	269.00	250.26	1.78	1,008.12	573.09
(d) Financing Activity	1,908.32	1,972.53	847.67	5,968.62	2,274.23
(e) Unallocated	(60.88)	(145.30)	(374.90)	(251.15)	(395.47)
Total segment results	2,067.47	1,832.26	(276.53)	6,062.73	12,834.71
Less : Interest	6.72	9.17	-	25.03	11.25
Profit from ordinary activities before Exceptional items & Tax	2,060.76	1,823.09	(276.53)	6,037.70	12,823.46
3. Capital Employed					
(a) Advisory Services	14.80	3,692.57	1,632.79	14.80	1,632.79
(b) Stock broking	1,432.92	1,457.93	(2,131.66)	1,432.92	(2,131.66)
(c) Trading in Debt & Securities	25,708.59	17,495.78	40,485.41	25,708.59	40,485.41
(d) Financing Activity	52,716.49	58,851.83	37,199.06	52,716.49	37,199.06
(e) Unallocated	3,013.56	475.27	1,938.40	3,013.56	1,938.40
Total Capital Employed	82,886.35	81,973.39	79,124.00	82,886.35	79,124.00

**STANDALONE AUDITED SEGMENT RESULTS FOR THE YEAR ENDED 31/03/2012**

SEGMENT REPORTING PARTICULARS	QUARTER ENDED			YEAR ENDED	
	31-Mar-2012 Audited	31-Dec-2011 Reviewed	31-Mar-2011 Audited	31-Mar-2012 Audited	31-Mar-2011 Audited
1. Segment Revenue including other income					
(a) Advisory Services	4.80	49.63	(663.20)	131.34	12,714.01
(b) Trading in Debt & Securities	16,117.43	12,367.79	15,280.22	49,641.35	32,990.46
(c) Financing Activity	2,232.52	2,525.56	787.69	7,416.92	2,127.24
(d) Unallocated	-	(38.63)	46.37	31.53	46.37
Income from Operations, other operating Income & Other Income	18,354.76	14,904.34	15,451.08	57,221.14	47,878.08
2. Segment Results Profit / (Loss) before tax and interest					
(a) Advisory Services	4.80	(179.47)	(422.05)	(577.28)	10,482.49
(b) Trading in Debt & Securities	275.19	302.70	(15.85)	981.60	504.91
(c) Financing Activity	1,803.41	1,848.13	523.43	5,793.01	1,873.18
(d) Unallocated	(76.92)	(129.03)	(358.25)	(241.27)	(366.99)
Total segment results	2,006.49	1,842.33	(272.72)	5,956.07	12,493.59
Less : Interest	5.30	4.00	-	18.02	10.20
Profit from ordinary activities before Exceptional items & Tax	2,001.19	1,838.33	(272.72)	5,938.05	12,483.39
3. Capital Employed					
(a) Advisory Services	13.60	1,263.14	1,639.27	13.60	1,639.27
(b) Trading in Debt & Securities	24,086.59	17,928.61	26,627.07	24,086.59	26,627.07
(c) Financing Activity	52,720.70	60,526.42	45,210.28	52,720.70	45,210.28
(d) Unallocated	4,139.30	357.49	3,779.08	4,139.30	3,779.08
Total Capital Employed	80,960.19	80,075.66	77,255.70	80,960.19	77,255.70

On behalf of the Board of Directors

Place: Srinagar.  
Date: 19th May 2012.

Rajesh Sharma  
Chairman & Managing Director

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